



"Business Developer"

Salary Range : For Freshers 17 K + Incentives & For Experienced candidates salary is negotiable as per previous salary.

Eligibility: MBA/ Post Graduates/ Graduates

- **Apply Now : <https://forms.gle/a3P7wD6Wf4Yf6mdVA>**
- **Job Description is available on University's Website.**
- **Last date of Registration is 28 February, 2021.**

Prof. Anil Kothari
Coordinator

Dr. Sachin Gupta
Asst. Coordinator

Finishing School and Placement Cell
Mohanlal Sukhadia University, Udaipur.

Position: 1: Business Development

Job Description: "Business Development | Certified Internet Consultants"

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- A person who has to spread awareness about Just Dial as being its Ambassador.
- He has to meet every kind of business / commercial establishment and educate them how Just Dial is beneficial for them.
- He has to create in them awareness and interest as what win-win situation Just Dial can create for their business objective.
- He will be given a particular area/territory for working- wherein he will have to visit all sorts of business establishments (small to big) ,
- Meet the customers, make an entry of complete details of their business establishment and pitch about signing up with Just Dial and thus convert those prospects to customers.
- Should have interest to make career in Sales and Marketing.

Desired Competencies

- Energetic, hardworking youngster
- Good communications skills
- Should have fair idea about location and should be willing to travel.

About Justdial:

Justdial, India's No.1 Local Search Engine has much more to offer than what meets the eye. With more than 25 verticals on the website, the organization that was established in 1996 as a phone based local directory, today caters to offer services which include Bills & Recharge, Book A Table, Book A Cab, Book Movie Tickets, Deals & Offers, Flight Tickets, JD Events, Order Groceries, Order Food, Order Flowers and many more. At a time when work smart is the daily mantra, Justdial's services aimed at simplifying day-to-day tasks are available at the click of a button. These services are available on Web, App and WAP.

With offices across 11 cities in India, the organization has a team of more than 10,000 employees and 16.1 Million business listings. Its services being available in all the major cities, Justdial truly is a one-stop shop making available 'Anything, Anytime, Anywhere'.